

Kaneland Community Unit School District achieves substantial cost savings through document management program

By overhauling their printing system and installing new devices, a school district accomplishes meaningful paper and ink usage, energy and cost savings objectives.

Kaneland Community Unit School District partnered with Canon Business Solutions, now Canon Solutions America*, to help meet the diverse document management needs of the District.

Spending approximately \$200,000 annually in equipment lease, paper consumption and printing costs, the District felt strongly that it needed to reduce overall spending by increasing efficiencies in device usage. Working closely with Canon Solutions America, a printing systems overhaul took place at the district's four elementary schools, including Blackberry Creek, John Stewart, McDole and John Shields. By carefully assessing the District's printing needs, Canon Solutions America devised a strategy to:

1. Reduce Total Cost of Ownership:

By updating the current fleet to Canon imageRUNNER multifunctional devices, overall print spending was reduced. By condensing the number of devices throughout the District, overall savings were seen in servicing, energy and consumables.



2. Maximize Security:

To ensure the privacy of student data, as well as minimize unused printouts left on the output tray, Canon installed "follow-me" printing capabilities that require the user to provide authentication by swiping a badge at the device. Until proper authentication takes place, all print jobs sent by staff and faculty are held within the device.

3. Help the Environment:

To minimize device output, duplex (double-sided) and black-and-white were set as the default printing method by using uniFLOW, a program that enables complete management of the print environment. Additionally, in an effort to reduce energy consumption and CO2 emissions, individual classroom printers were eliminated and replaced with centrally located Canon imageRUNNER multifunctional devices.

As a result of these programs, the Kaneland Community Unit School District saved approximately \$37,000 during the 2011 fiscal year, versus the 2010 fiscal year.

“As revenues continue to decrease each year, we were forced to make our operations as efficient as possible. Our goal was to do this without impacting the quality of education for our students. By implementing this solution, we were able to accomplish this goal,” said Julie-Ann Fuchs, Assistant Superintendent of Business at Kaneland Community Unit School District. “Canon Business Solutions [Canon Solutions America*] proved to be a true partner in reaching our goals. The company not only understood our needs, but also offered us the greatest number of benefits with the most effective solution.”

Peter Kowalczyk, now a senior vice president of sales at Canon Solutions America, said, “We are thrilled to be working with the Kaneland School District and are gratified by the results they have seen since implementing Canon products and solutions. Kaneland is highly progressive and an exceptional school district that others can certainly benefit from emulating.” Canon Solutions America looks forward to working with the District to further identify ways to reduce costs and increase efficiency related to document management.

ABOUT THE KANELAND COMMUNITY UNIT SCHOOL DISTRICT

Kaneland Community Unit School District #302 was formed on July 1, 1948 as a part of the nationwide trend to consolidate rural and other small school districts into larger, more modern entities capable of offering more comprehensive programs and services. The district encompasses 140 square miles in southwestern Kane County and is at the western edge of the Fox River Valley. Within its boundaries are all or parts of the incorporated Villages of Aurora, Cortland, Elburn, Kaneville, Maple Park, Montgomery, North Aurora, Sugar Grove and Virgil.

** On January 1, 2013, Océ North America, Inc. merged into Canon Business Solutions, Inc. to form one of the largest document and imaging business-to-business sales and service organizations in the world. The merged organization is named Canon Solutions America, Inc.*

ABOUT CANON SOLUTIONS AMERICA, INC.

Combining the strengths of the former Canon Business Solutions, Inc. and Océ North America, Inc., Canon Solutions America provides industry leading enterprise services, advanced production print technology and large format solutions supported by exceptional professional service offerings. Canon Solutions America helps companies of all sizes to improve their business by increasing efficiency, controlling costs and becoming more environmentally conscious. A wholly owned subsidiary of Canon U.S.A, Inc. Canon Solutions America is headquartered in Melville, NY and has nearly 7,000 employees in over 130 offices across the country. For more information on Canon Solutions America, please visit www.csa.canon.com.



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